

SAEED ABDULLAH AL-SHIMALI

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UAE National | Data Scientist | Data Analyst | Business Analyst | AI Product Builder

Company-neutral profile: analytics, automation, governed AI workflows and product-minded delivery.

01 10-SECOND RECRUITER SIGNAL

UAE National analytics professional with a Data Science & Artificial Intelligence background and an aeronautical engineering foundation. Brings regulated analytics discipline, logistics portfolio intelligence, high-volume operations reporting, finance operations exposure and practical AI product thinking through SMEFocus.

ANALYTICS TO ACTION

Turns analysis into decisions: review, approve, escalate, automate or improve a KPI.

GOVERNED DATA

Builds trust with assumptions, validation checks, privacy awareness and audit-ready handover.

PRODUCT BUILDER

Connects workflows, dashboards, permissions, audit trails and human-approved AI suggestions.

OPERATIONS LENS

Comfortable with logistics, banking, finance and high-volume operational environments.

02 CORE SKILLS AND DELIVERY STACK

PROGRAMMING & ANALYTICS

Python, SQL, SAS programming, Excel, Pandas/NumPy, data cleaning, profiling, ETL, reconciliation and KPI dictionaries.

AI / MACHINE LEARNING

Forecasting, classification/scoring, segmentation, anomaly detection concepts, feature engineering, model evaluation and NLP/LLM/RAG concepts.

BI & DECISION SUPPORT

Power BI, dashboard automation, stakeholder storytelling, requirements analysis, management narratives and leadership-ready reporting.

GOVERNANCE & DELIVERY

Documentation, UAT-style validation, privacy-aware workflows, audit trails, assumptions, data quality checks and human-in-the-loop thinking.

03 PROFESSIONAL EXPERIENCE

Data Scientist / Data Analyst - Advanced Analytics Team | RAKBANK

Nov 2025 - Present

Dubai, UAE | Advanced analytics, governed data, automation

- Support analytics in a regulated banking environment, converting customer, portfolio and operational data into dashboards, validation rules and stakeholder-ready insights.
- Streamlined recurring reporting workflows from roughly 3 days to a few hours by standardising logic, repeatable checks and reviewable reporting flows.
- Translate stakeholder requests into KPI definitions, data joins, exception rules and explainable outputs for non-technical teams.

Regional Product Portfolio Analyst | Maersk

Aug 2023 - Nov 2025

Dubai, UAE | Logistics intelligence, product portfolio, KPI narratives

- Analysed logistics, customer, lane and product performance data to support decisions across demand, pricing, service visibility and portfolio health.
- Built KPI views and management narratives in Power BI, Excel and SQL to show what changed, why it mattered and which action should follow.
- Worked with product, commercial and operations stakeholders, balancing analytical accuracy with practical deadlines.

Collections Officer | International Marketing Company (IFCO)

Dec 2022 - Jul 2023

Ajman, UAE | Finance operations, reconciliation, case prioritisation

- Managed receivables follow-up, reconciliations, account ageing and documentation with a disciplined finance operations mindset.
- Prioritised collection actions using payment behaviour, account status and issue patterns; strengthened case tracking and escalation readiness.

Data Analyst | Amazon

Jan 2020 - Dec 2021

Dubai, UAE | High-volume operations, productivity, SLA visibility

- Analysed operational data for productivity, quality, defect tracking, SLA visibility and root-cause investigation.
- Prepared manager-ready reporting in a high-standard execution environment where speed, accuracy and process adherence affected daily decisions.

04 PROJECTS, PRODUCT PROOF AND INNOVATION

SMEFocus - AI-assisted UAE SME operating system

Designed a data-product concept covering 10+ modules: clients, packages, payments, media, campaigns, tasks, reports, templates, audit logs and Hermes AI suggestions. Built product thinking into schemas, roles, permissions, dashboards and human-approved AI recommendations.

National first-prize firefighting drone | 2018

Created a firefighting drone concept at Applied Technology High School UAE, combining aeronautical thinking, public-safety need, technical creativity and presentation discipline. A memorable proof of aviation innovation before the data and AI career path.

Credit / affordability decision logic

Designed explainable decision logic around income, liabilities, DBR/DSR, expenses, product rules, missing-data warnings and approve/review/reject outputs with clear rationale.

Operations product-building mindset

Applies product thinking to data work: understand the user journey, define input fields, map edge cases, validate outputs, document assumptions and make decisions reviewable.

05 HOW I WOULD CREATE VALUE IN ANY COMPANY

DAYS 1-30

Map users, recurring reports, sensitive fields, KPI owners, pain points, data defects and the decisions teams are trying to make.

DAYS 31-60

Prototype one dashboard/report automation or AI-assisted workflow with validation flags, feedback loops and documented assumptions.

DAYS 61-90

Measure saved hours, error reduction, adoption, data-quality improvements and stakeholder confidence; turn findings into the next backlog.

06 EDUCATION, LANGUAGES AND PROFESSIONAL FOUNDATION

Education	Master's in Data Science & Artificial Intelligence - machine learning, statistics, data mining, analytical modelling and business problem-solving.
Aeronautical base	BTEC Level 3 Diploma in Aeronautical Engineering - Merit Applied Technology High School, UAE. Aircraft systems, safety culture and technical documentation foundation.
Languages	Arabic - native English - professional business communication for technical documentation, stakeholder summaries and leadership-ready narratives.
Working style	Structured problem framing, Agile-style iteration, Lean workflow simplification, data quality gates, UAT-style checks and documentation-first delivery.

07 ATS KEYWORD SUMMARY

Data Scientist | Data Analyst | Business Analyst | Advanced Analytics | Python | SQL | SAS | Power BI | Excel | Machine Learning | Forecasting | Segmentation | Feature Engineering | Model Evaluation | Data Quality | ETL | Dashboard Automation | Requirements Gathering | Governance | Audit Trails | Stakeholder Management | AI-assisted Workflows | Operations Analytics | Product Analytics

08 BEST-FIT ROLES AND CROSS-INDUSTRY VALUE

Role fit

Data Scientist, Data Analyst, Business Analyst, AI Analyst, Product Analytics, Operations Analytics and Reporting Automation roles.

Transferable value

Regulated analytics discipline, logistics portfolio thinking, high-volume operations reporting, finance case prioritisation and AI-assisted workflow design.